



Committed to  
your success.



Make a better choice for your business by partnering with Integra Telecom. By teaming up with Integra, you can grow your business and offer your customers an expanded product offering with a company that is dedicated to providing reliable, personal and responsive service.

## ADVANTAGES OF INTEGRA TELECOM'S PREMIER PARTNER PROGRAM

- > Robust product offering with industry leading customer service
- > Competitive pricing
- > Dedicated Premier Partner channel support
- > Competitive commission structure with up front commission and residual components
- > Interactive Premier Partner website
- > Ongoing training and business development support
- > Premier Partner co-branding program
- > Easy proposal paperwork

## THE INTEGRA DIFFERENCE

Integra Telecom Inc. connects business by providing business grade networking, communications and cloud solutions to thousands of business and carrier customers in 11 Western states, including: Arizona, California, Colorado, Idaho, Minnesota, Montana, Nevada, North Dakota, Oregon, Utah and Washington. The company owns and operates a nationally acclaimed, best-in-class fiber-optic network consisting of a 5,000-mile high-speed long-haul fiber network and a 3,000-mile metropolitan access network including more than 1,700 fiber-fed buildings. The company has earned some of the highest customer loyalty and customer satisfaction ratings in the telecommunications industry.

## CONTACT US

For more information about Integra Telecom's Premier Partner Program, contact Integra at 1-866-INTEGRA and ask for the Channel Manager or visit our website at [www.integratelecom.com/premierpartner](http://www.integratelecom.com/premierpartner)

## VOICE AND DATA SOLUTIONS FROM INTEGRA TELECOM

### VOICE SERVICES

SIP Solutions  
ISDN PRI & Digital Trunks

### ETHERNET SERVICES

E-Line Services

### BUSINESS COMMUNICATIONS SERVICES

Phone Systems  
Managed PBX Services  
Hosted PBX Services  
Data Equipment

### PRIVATE NETWORKING

MPLS  
Private Line Server  
Collocation  
VPN  
Cloud Firewall Service