

# PRESS RELEASE

FOR INTEGRA TELECOM



FOR IMMEDIATE RELEASE

## MEDIA CONTACTS

John Nee, 503-453-8084, [john.nee@integratelecom.com](mailto:john.nee@integratelecom.com)  
Melissa Moore, 503-546-7894, [melissa@lanep.com](mailto:melissa@lanep.com)

## **Integra Telecom Partners with Mitel to offer SIP Interoperability with Mitel's Communication Systems**

*Mitel Certification on Mitel Communications Director and  
Mitel 5000 Allows Carrier to Offer End-to-End Telecom Solutions*

*Customer Service, Network Services and Certified Mitel Equipment Combine for  
Reliability and Cost-Savings*

**PORTLAND, Ore., Mar. 16, 2011** – [Integra Telecom Inc.](http://www.integratelecom.com), a fiber-based telecom provider for businesses, has created a single-source, end-to-end telecom solution for businesses of all sizes by combining its localized customer service, robust network and certified Mitel telecom equipment into one package.

As part of Integra's program to expand the number of IP PBXs certified to operate with its Session Initiation Protocol (SIP) Trunking service, Integra recently earned Mitel® SIP Trunking Interoperability certification with the Mitel Communications Director (MCD) and the Mitel 5000 Communications Platform (CP). This certification now assures that businesses utilizing or vendors offering these Mitel IP PBXs will work seamlessly with Integra's powerful SIP Solutions SIP Trunking Service.

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In addition, this enables Integra, a Mitel Diamond level Partner, to combine SIP Trunking services and Mitel IP PBX solutions into one package from a single source. The bundled offering provides businesses the ability to consolidate their telecom services and equipment with one carrier that's supported with project coordination, installation, training, and ongoing customer service. As a result, businesses are able to realize cost savings and infrastructure improvements.

"Products and services designed by separate vendors can lead to confusion, compatibility issues and disappointing results," said Steve Zimba, CMO for Integra Telecom. "Integra's ability to provide robust network services along with the Mitel's MCD and the 5000 CP solution, combined with locally based customer service ensures a more efficient and reliable telecom experience."

"In order to provide the best solutions to our customers, Mitel continues to build an ecosystem of best-in-class companies," said Philip Keenan, VP of Mitel's U.S. partner business. "Working with partners, like Integra, to deliver customers integrated solutions is an important component of success in the current business communications marketplace."

Through Integra Telecom, businesses can utilize voice lines, Internet, MPLS and SIP services integrated with state-of-the-art VoIP systems, data services, unified communication applications and Managed Telephony Solutions.

To learn more, contact Integra at 1-866-INTEGRA or visit [http://www.integratelecom.com/services/SIP\\_Solutions.php](http://www.integratelecom.com/services/SIP_Solutions.php)

### **About Mitel Communications Director and Mitel 5000 Communications Platform**

Mitel (Nasdaq:MITL), is a leading provider of unified communications (UC) software solutions. Mitel Communications Director call control software allows businesses to operate their communications system with flexibility, ease and reliability. This powerful software can be deployed on industry standard servers, Mitel 3300 hardware, or in a virtualized or cloud-based environment.

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The Mitel 5000 Communications Platform (CP) enables small- to medium-sized businesses to blend voice systems into data networks, creating the opportunity for a cost-effective, efficient communications environment. The 5000 CP solution offers a digital / IP communications platform, which enables businesses to network geographically-dispersed employees and locations, whether they are connecting offices and applications together over a data network, or deploying digital and IP phones to on-site employees. For more information on MCD and Mitel 5000 visit: <http://www.mitel.com>.

## **About SIP Solutions - SIP Trunking**

SIP Solutions enables businesses to combine voice and Internet over a single connection to take full advantage of high speed bandwidth through innovative service options. Integra ensures reliable voice quality for customers to leverage their IP PBX with Integra's SIP trunking for a simple voice call or enhanced voice services. SIP Solutions is flexible and carrier-grade voice service with private Internet connections.

## **About Integra Telecom**

Integra Telecom Inc. provides voice, data and Internet communications to thousands of business and carrier customers in 11 Western states, including: Arizona, California, Colorado, Idaho, Minnesota, Montana, Nevada, North Dakota, Oregon, Utah and Washington. The company owns and operates a best-in-class fiber-optic network comprising metropolitan access networks, a nationally acclaimed Internet and data network, and a 4,700-mile high-speed long haul network. The company has earned some of the highest customer loyalty and customer satisfaction ratings in the telecommunications industry. Integra Telecom and Electric Lightwave are registered trademarks of Integra Telecom Inc. For more information, visit [www.integratelecom.com](http://www.integratelecom.com).

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