

# PRESS RELEASE

FOR INTEGRA TELECOM



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## MITEL NAMES INTEGRA TELECOM NUMBER ONE DEALER

*Integra Achieves Top Channel Partner Status for Eighth Consecutive Year*

PORTLAND, Ore., Nov. 18, 2010 – [Integra Telecom Inc.](http://www.integratelecom.com), a fiber-based, integrated wholesale and retail telecommunications provider for business, was named Mitel's number one channel partner dealer, earning the diamond award for the company's U.S. region for the eighth year in a row. Mitel is a provider of business communication solutions and applications for organizations of all sizes.

"To earn the number one channel partner distinction for eight years in a row is an incredible achievement for our company," said Dudley Slater, CEO for Integra Telecom. "As a valued partner to Mitel, we look forward to growing our collaboration through its PARTNERprogram as we add new products and services to our lineup."

"Mitel would like to congratulate Integra Telecom on winning this award for the eighth year in row," said Paul Butcher, President and COO of [Mitel](http://www.mitel.com). "This achievement can be attributed to Integra's ability to adapt technology to ever evolving customer needs regardless of the scale or requirements of their end users. The Freedom approach of Mitel's single stream software allows

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Integra Telecom to be truly differentiated in the market.”

Mitel's PARTNER program provides telecom resellers with access to a comprehensive range of support programs, including sales and technical training, pre- and post-sales support, and access to around-the-clock technical support.

The award is based on Integra's 2009 Mitel product and service purchase volume. More than 600 Mitel authorized PARTNERS in the U.S. are eligible to receive the award.

### **About Mitel**

Mitel Networks (Nasdaq:MITL) is a global provider of business communications solutions and services, consisting of unified communications and collaboration software applications, IP telephony platforms, mobility applications and managed and network services. Mitel enables businesses of all sizes to move beyond basic fixed telephony tools toward integrated multi-media collaboration solutions, accessible from anywhere, helping to improve performance, gain competitive advantage, and reduce costs. Mitel's global headquarters are in Ottawa, Canada, US headquarters are in Chandler, Arizona and EMEA headquarters are in Caldicot, UK, with offices, partners, and resellers worldwide. For more information visit: <http://www.mitel.com>

### **About Integra Telecom**

Integra Telecom Inc. provides voice, data and Internet communications to thousands of business and carrier customers in 11 Western states, including: Arizona, California, Colorado, Idaho, Minnesota, Montana, Nevada, North Dakota, Oregon, Utah and Washington. The company owns and operates a best-in-class fiber-optic network comprising metropolitan access networks, a nationally acclaimed Internet and data network, and a 4,700-mile high-speed long haul network. The company has earned some of the highest customer loyalty and customer satisfaction ratings in the telecommunications industry. Integra Telecom and Electric Lightwave are registered trademarks of Integra Telecom Inc. For more information, visit [www.integratelecom.com](http://www.integratelecom.com).

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